

Q2 EARNINGS PREVIEW

Higher rural incomes was a key driver in aiding volumes growth.

The percentage growth in the table is year-on-year growth

Brokerage firm	TATA SECURITIES				IDFC-SSKI SECURITIES				INDIA INFOLINE				ANGEL BROKING				SBICAP SECURITIES				MOTILAL OSWAL SECURITIES				Brokerage firm
	Net sales (Rs crore)	Growth (%)	PAT (Rs crore)	Growth (%)	Net sales (Rs crore)	Growth (%)	PAT (Rs crore)	Growth (%)	Net sales (Rs crore)	Growth (%)	PAT (Rs crore)	Growth (%)	Net sales (Rs crore)	Growth (%)	PAT (Rs crore)	Growth (%)	Net sales (Rs crore)	Growth (%)	PAT (Rs crore)	Growth (%)	Net sales (Rs crore)	Growth (%)	PAT (Rs crore)	Growth (%)	
HUL	4,440	10	502	15	4,350.1	8	508	16.6	4,355	8.1	496.6	13.4	4,449	10.5	474.4	8.3	4,538	12.7	648	18.6	4,419	7.5	494	12.9	HUL
ITC	4,076	8	926	15	4,248	10	960	19.7	4,138	9.9	944.7	17.7	4,129	9.7	890.6	10.9	na	na	na	na	4,245	9.9	940	17.1	ITC
Britannia	na	na	na	na	na	na	na	na	912.9	8.9	64.7	8.5	na	na	na	na	924	10.2	55.5	4.2	948	13	61.7	3.5	Britannia
Colgate	468	13	75.6	19	468	13.5	90.8	43.1	472.1	14.5	89.5	40.9	479	16.1	80.7	27.1	478	15.8	86.8	36.7	478	15.9	83.6	31.7	Colgate
Nestle	1,278	15	164	25	1,286	16.1	163	23.7	1,293	16.7	166.2	26.1	1,315	18.7	174.5	32.4	1,292	16.6	190	43.9	1,322	19.3	179	34.8	Nestle
Dabur	837	21	136	26	853	22	130	20.2	833.2	20.6	127.7	18.9	838	21.3	136.1	26.2	na	na	na	na	845	22.3	130	20.1	Dabur
Marico	677	12	57.2	21	688	14	520	10.4	702.8	16.5	61.3	30	689	14.2	65.3	38.5	701	16	60	27.9	709	17.5	60.2	27.7	Marico
GCPL	399	15	52.9	52	418	20	64.5	85.7	419.2	21	60.4	74.1	421	21.6	52.9	52.2	414	19.4	59	70	411	18.5	60.3	73.5	GCPL
GSK	488	16	64.3	21	na	na	na	na	538.7	27.5	65.1	22.7	519	22.9	70.1	32.1	514	21.6	67.2	26.7	535	26.6	65.5	23.5	GSK

PAT: Profit after tax

na: not available

Source: Mint research